

PROFIT AND SAFETY

Presentation to the Maritime Law Association of
Australia and New Zealand Conference 2010

Napier 26 February 2010

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WHEN YOU NEED TO BE SURE



`there is NOTHING--absolute nothing--half so much worth doing as simply messing about in boats.'

Kenneth Graham
Wind in the Willows





- What commercial enterprise offers
- Partnership
- Controls



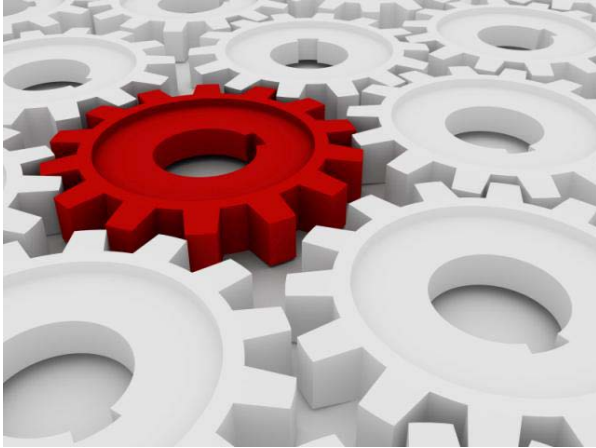
- Innovation
- Efficiencies
- Productivity
- Continuous improvement
- Customer service & care
- Energy
- Risk sharing
- Choice
- Separation
- Sustainability

Success is achieved through partnership



- Vessel Owners
 - Wider Industry
 - Surveyors
 - MNZ
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- Communication
 - Collaboration
 - Shared vision

Good **controls** are necessary for shared **success**



- Appropriate regulation
- Simple & efficient for all
- Duplication – conflict of roles
- Tight rules
- Less participants

- Beyond the Survey...

